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NANDINI GUPTA

POSITIONS

Kelley School of Business, Indiana University

Associate Professor of Finance and Koenig Faculty Fellow, 2010
Assistant Professor of Finance

Indian School of Business, Hyderabad, India (sabbatical).

Research Fellow, Columbia Program on Indian Economic Policies, SIPA, Columbia
University, New

William Davidson Institute, University of Michigan Business School

Ph.D. in Economics, University of Pittsburgh
Sc. in Economics, Presidency College, Calcutta University

PUBLI

Quiet Life No More? Corporate Bankruptcy and Bank Competition forthcoming
with Todd Gormley and Anand Jha

“The Corporate Value of (Corrupt) Lobbying” 1071, with
Alexander Borisov and Eitan Goldman.
Winner, Best Paper in the Finance Series, 2015 Standard Life Investments Finance Working Paper

“Selling the Family Silver to Pay the Grocer’s Bill? The Case of Privatization in India,” in Jagdish Bhagwati
and Arvind Panagariya (eds.), (2013), Oxford University Press: New

“Priorities and Sequencing in Privatization: The
, 2008, Volume 52, Issue 2, pages

“Incumbents and Protectionism: The Political Economy of Foreign Entry Liberalization,”
 , 2008, Volume 88, pages 633-656, with Anusha Chari.

“Privatization in South Asia,” in Gerard Roland (ed.), Columbia
University Press: New York, NY, pages

“Best Foot Forward or Best for Last in a Sequential Auction?” , 2006, Volume 37
194, with Archisman Chakraborty and Rick Harbaugh.

“Partial Privatization and Firm Performance,” , 2005, Vol.

WORKING PAPERS

Financial development and occupational choice,” with Rajeev Dehejia.

“Learning through a smokescreen: Earnings management and CEO compensation over tenure,” with Cristina Cella and Andrew Ellul.

WORK IN PROGRESS

(Mis)matching Jobs,” with Isaac Hacamo.

Fake news? Political Bias in Financial News, with Eitan Goldman and Ryan Israelsen

The Corporate Value of an Immigrant Labor Force, with Alex Borisov and Eitan Goldman.

AWARDS

aching Award Finalist, Kelley School of Business

Sauvain Teaching Award Nominee Kelley School of Business

Best Working Paper in the Finance Series, 2015 Standard Life Investments Finance prize

Koenig Faculty Fellow, Kelley School of Business Indiana University

Research Grant from NSE NYU Stern Initiative for the Study of Indian Capital

Research Grant from Columbia University’s Program on the Indian Economy and the John Templeton

ER Research Grant, Kelley School of Business

OTHER PUBLICATIONS

Value of Lobbying

Are PSUs the Government's Cash Reserve?

January 8, 2012

Private enterprise can save the public sector with Arvind Panagariya

, January 31, 2011.

From Commanding Heights to Family Silver: The Halting Progress of Privatization in India

"Some home truths about privatisation,"
Finance, Politics, and Patronage

January 27, 2008 ("The Decision to Privatize:

Performance").
November 19, 2009 ("Partial Privatization and Firm

"Private enterprise can save the public sector

to Pay the Grocer's Bill? The Case of Privatization in India").

January 30, 2011 ("Selling the Family Silver

"India losing the privatization race
Finance, Politics, and Patronage.

"The Decision to Privatize:

2017: Western Finance Association, Whistler Canada (Session Chair); Wabash River Conference
University (discussion); SIPA Columbia University (Invited talk scheduled); Labor and Finance Conference
Arizona State University (scheduled); Tsinghua University (Invited talk).

2016 MFA, Atlanta; Fifth Symposium on Emerging Financial Markets, City University of Hong Kong
International Conference in Finance (Program Chair, Session Chair, Presenter); Fifth International Moscow
Finance Conference (Invited talk); Corporate Finance Conference, Olin Business School, Washington
University St. Louis (Session Chair, Program Committee)

2015: American Finance Association Meetings, Boston; George Washington University (Invited talk
Bureau of Finance and Economics Research (Singapore); Northern Finance Association Meetings
NSE Conference on Indian Capital Markets; Italian National University (invited
seminar).

2014: American Economic Association Meetings, Philadelphia; George Washington University (seminar);
Stockholm School of Economics, Finance Department (seminar); State of Indiana Conference (Discussant);
author); CSEF Finance Conference, Capri (co
East Universities Development Consortium Conference (Invited Conference on Markets, Labor, and
Regulation, Cornell University

2013: Strategy and the Business Environment Conference, University of Texas, Austin; China International Conference in Finance, Beijing, China (Presenter, Discussant, Chair) Summer CAF Conference, Indian School of Business CSEF Conference, Labor and Finance, Capri, Italy (

2012: Indian School of Business, Hyderabad (seminar); ASCI Columbia University Conference on Indian Economic Reforms, Hyderabad, India (by invitation); Confederation of Indian Industry Conference Bangalore, India (by invitation); Financial Intermediation and Research Society Conference, Minnesota, Turkey (co Columbia University Conference on Indian Economic Reforms Tippie School of Business, University of Iowa (seminar)

2011: Columbia University NCAER Conference on Trade, Poverty, Inequality and Democracy, New Delhi, (by invitation); Department of Disinvestment, Ministry of Finance, Government of India (invited seminar); University national Corporate Governance Conference, Beijing, China (CEPR Conference on Financial Intermediation and the Real Economy, Paris (co ; FMA Annual Annual Conference on Corporate Finance at Olin Business School, Washington University St. Louis; Tel Aviv University Finance Conference, Israel (

2010: Conference on Enforcement, Evasion and Informality University of Michigan Emerging Markets Finance Conference, Tsinghua University, Beijing; Financial Intermediation and Research Society Conference Florence, Italy Chapel Hill (seminar); Workshop on Indian Economy Columbia University, ited talk; Conference on India: Economic Policies and Outcomes, Columbia University (invited talk

: Western Finance Association Meetings (presenter and discussant), ASSA Annual Meetings; NBER Corporate Finance Summer Institute Meeting on the Indian Economy; International Financial Harvard Business School International Research Conference Paris Corporate Finance Conference; York University seminar); Corporate Finance Symposium

Kelley School of Business: International Finance Ph.D. c
World” course on Indian economy.

; “Business in a Flat

Ross School of Business, University of Michigan: International Business.

Professional Service

- Research Affiliate, Columbia University’s Program on India, 2009
- Program Committee for Annual Conference on Corporate Finance at Olin Business School at Washington University Saint
- Program Committee for China International Conference in Finance, 2013, 2016
- Advisor to The World Bank on Infrastructure Privatization
- member of the Taskforce on Privatization at the Initiative for Policy Dialogue at Columbia University,
- Member of the Scientific Committee for the European FMA Meetings, 2006, 2007.
- referee:

Department of Finance, Kelley School of Business, and Indiana University

- Kelley School of Business Academic Council Elected Faculty Representative, 2016
- Recruiting Committee Member Department of Finance,
- Building Bridges Award Selection Committee, Office of the Vice President for Diversity, Equity, and Multicultural Affairs, Indiana University (2017
- Faculty Advisor, Indian Student iversity,
- India Studies Program, College of Arts and Sciences, Member of Core Faculty.
- Recruiting Committee Department of Finance, 2011
- Ph.D. Committee Member, Department of Finance, 2016
- seminar series, Department of Finance,
- CIBER Advisory Committee, Kelley School of Business
- Kelley Scholars and Honors Program Committee, Kelley School,