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Abstract

market (Kumar, 2009), this paper investigates characteristics of lottery-type stocks and

the lottery-type stocks as stocks with high MAX, high turnover rate, and low price. We show some unique characteristics of lottery-

distribution of lottery-

feature is not permanent. The empirical results indicate that individual investors

individual investors exhibit a stronger gambling preference in the bull market.

JEL classification numbers: G11, G12

Keywords: Behavioral finance, Gambling preference, Lottery-type stocks, Individual investors

1 Introduction

For thousands of years, gambling has been accompanying the development of human society from the dawn of civilization. People may want to ask that, what kinds of features make gambling activities so attractive. There are lots of studies attempting to find a reasonable explanation in different research areas, such as biology, psychology, sociology, religion and economics.

The most important feature of gambling activities is a very low probability to obtain a tremendous positive return, which usually makes the expected return to be negative. Some researchers find that, in fact, human's gambling psychology and behavior exist not only in lottery games or casino, but also in the investment decision process (Friedman and Savage, 1948; Markowits, 1952). Statman (2002) compares the stock market to gambling, and

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this paper, we investigate characteristics of lottery-

From the perspective of behavioral finance, Kahneman and Tversky (1979) propose a theory to explain this phenomenon. They believe that people tend to allocate higher weight to the specific outcome low probability to achieve high yield in their utility maximization process, resulting in people preferring gambling, which has positive skewness in return distribution. Barberis and Huang (2008) expand Kahneman and

positively skewed security is like a lottery, which can be overpriced, and earns a negative average excess return. And it means that gambling preference will aff investment decision and the market price.

gambling preference (Brunnermeier et al., 2007; Kumar, 2009; Kumar et al, 2011; Doran et al, 2012). Most researchers believe high (positive) skewness is an important feature of "lottery-type stock". And there are some other measures similar to a high skewness. For example, Green and Hwang (2012) show that IPO stock has a high expected skewness, which shares with the nature of the lottery. They find that individual investors overprice the IPO stocks, which gives a new explanation for the low average return on IPOs. Conrad et al (2014) believe that stocks of companies with high possibility of bankruptcy are lottery-type ones, with the high skewness of their expected return. Kumar (2009) defines the lottery-type stocks as stocks with high skewness, high volatility and low price. And he points out that individual investors present a strong gambling preference in U.S. stock market.

However, there are two limitations in previous studies. First, although researchers believe that skewness and volatility are two major measures to define lottery-type stocks, it is hard to believe investors, especially individual investors, can compute the expected skewness and volatility to identify lottery-type stocks. Secondly, most previous researches focus on the developed markets, and few of them investigate the situation in emerging ere are some huge

of lottery-

gambling preference in

paper improves the classification method and defines lottery-type stocks as stocks with high MAX (the maximum daily return over the past one month), high turnover rate and low price. MAX and turnover rate are two easy-identified measures, which have strong correlations to idiosyncratic skewness and idiosyncratic volatility. Through the study of 2012, this paper finds that lottery-type stocks have some

particular characteristics, like high MAX, high turnover rate, low price, high idiosyncratic skewness, high idiosyncratic volatility, small size, high beta, high P/E ratio and low percentage of ins

lottery-type stocks in different industries, and find that, industries with the highest concentration of lottery-type stocks are Textile and garment industry (21.53%), Agriculture, forestry, animal husbandry and fishery (21.85%) and Real estate industry (21.4%). There are 2,499 stocks in our data period, 2001 to 2012. The study shows 1,688 stocks (67.55%) are classified as lottery- type stocks at least once, which means that the

feature is not permanent, and changes frequently. However, the nature of the lottery-type stock is relatively stable, and more than 90% of lottery-type stocks will be identified as a lottery-type stock again, in future 12 months.

Second, to examine individ

this paper uses a unique data set from a major Chinese securities company. This data set contains all trades and holdings positions of 30,331 retail investors, in the January 2003 to June 2009 period. The individual investors in this data set come from 8 different branches

result with what Kumar (2009) finds in US stock market. Due to the gambling psychological preference, individual investors prefer stocks with strong lottery features, and overweight lottery-type stocks in their investment portfolios. We also test how -type stocks varies over time. And

the empirical result shows that, individual investors exhibit a strong gambling preference, and this kind of preference is stronger in the bull market.

Compared with the existing literature, the contributions of our research mainly include: first, taking into acc

turnover rate and price, to identify lottery-type stocks. And it also shows the characteristics of lottery-type

stock market. Second, our study is the first study which uses the individual investors trading data set to examine whether individual investors exhibit a stronger preference for lottery-type s

trades in different market situations, bull and bear. It shows that individual investors present a stronger gambling preference, and speculative propensity in the bull market.

Our paper is organized as follows. In section 2, we review

stock market. Section 3 describes the key hypotheses and the research method. Section 4 $$\rm In$$

section 5, we try to find out the characteristics of lottery-

market. Section 6 examine whether Chinese individual investors prefer stocks with lottery features. And we conclude in section 7 with a brief summary.

2 What Makes China s Stock Market So Different?

In previous studies, some researchers focus on the investors gambling preference in their investment decisions (Makowiz, 1952; Shiller, 1989; Shefrin and Statman, 2000; Statman, 2002; Baberis and Huang, 2008; Kumar, 2009; Eraker and Ready, 2015). As what we

the lottery-type stocks. And individual investors, who are believed to have psychological biases, exhibit stronger gambling preference in their investments.

However, most of the previous studies focus on the developed stock markets, like US and other European countries. Our paper will be the one of few studies which investigates

emphasized that there are some huge differences between developed stock market and al investors are the major participants

the trading activities in the market, Chinese individual investors make up 80% of total

Second, individual investors are in-sophisticated and learning in this market. China is an emerging market whose capitalization and investors base have been growing rapidly. In such a population consisting of relatively new investors, behavior bias and irrational trading preference may be more widespread than in developed markets. And it makes researches on individual i

limit imposes the daily price limit on trading of stocks and mutual funds, with a daily price up/down limit of 10% for stocks and mutual funds and a daily price up/down limit of 5% for stocks under special treatment (ST shares). Price limit is aimed to moderate excessive volatility, mitigate panic behavior, and provide time for reassessment in some other emerging stock markets, not only Chinese (Kim and Yang, 2004). However, some academic researchers have found evidence of costs to impose price limits, like impeding

3 Research Hypothesis and Method

3.1 The Definition of Lottery-type Stocks

From previous studies, researchers consistently show investors prefer stocks with lottery features. But what are the appropriate measures for lottery-type stocks? Kumar (2009) believes that a lottery-type stock should satisfy three characteristics, high idiosyncratic skewness, high idiosyncratic volatility and low price. Following this logic, we try to improve the definition of lottery-

Kumar (2009) concludes that there are three salient features of lotteries that can be used to identify lottery-type stocks. First, the major characteristic of the lottery is that a small probability of a huge reward, and a large probability of a small loss. And some researchers used skewness (or idiosyncratic skewness) to measure this lottery feature, and identify the lottery-type stocks. (Barberis and Huang, 2008; Brunnermeier et al., 2007; Kumar, 2009; Kumar et al., 2011; Doran et al., 2012; Liao and Liang, 2013). But as what we said above, individual investors dominate the trade

idiosyncratic skewness (Kumar, 2009) is too hard to compute, and it is hard to measure we use the

maximum daily return over the past one month (MAX) to measure this lottery feature, because MAX can be observed by individual investors directly.

Second, lotteries also have an attractive feature, which is high uncertainty. Only high uncertainty can make people take different opinions on the result of gamble. There are some studies which also consider volatility (or idiosyncratic volatility) as one key measure to define lottery-type stocks (Kumar, 2009). However, considering the practical circum

investors would be more sensitive to some directly-observed indicator, like turnover rate. Since investors who disagree on the price of a stock will trade, turnover rate (or trading volume) can be seen as the disagreement of the market, and also represents the uncertainty of the stock in the future (Chen et al., 2001; Hong and Stein, 2007).

Third, low price is one of the most important features attracting people to buy lotteries.

Usually lotteries have very low price relative to the extremely high potential prize. And people always search for cheap bets to gamble. Researchers also find same phenomenon in the stock market. Downs and Wen (2001) show that investors preference for a low -priced stocks have

a lottery premium at the current period, but lower returns in the future. And researchers also use low-priced as an important indicator to identify lottery-type stocks (Kumar, 2009; Doran et al., 2012; Zheng and Sun, 2013).

lottery-

individual investors treat high MAX, high turnover, and low priced stocks as lotteries. It means that, in this paper, we will classify stocks in the higher 50% MAX percentile, the higher 50% turnover rate percentile, and the lower 50% stock price percentile as lottery-type stocks

robustness check.

3.2 Research Method and Hypothesis

3.

$$iv_{i,t} \quad (\frac{1}{N_t} \qquad {}^2)^{1/2}$$

The price is the closing price of the last trading day of the past month. And if a stock is in the higher 50% idiosyncratic skewness percentile, the higher 50% idiosyncratic volatility percentile, and the lower 50% stock price percentile, then we consider it as a lottery-type stock for robustness test.

3.2.2 Hypothesis

In general, there are two types of investors, individual investors and institutional investors. behaviors are sophisticated and less biased, since they trade by information. But individual investors are considered as noise traders on the market, which means that there are more behavioral biases in their trades. In particular, due to psychological and physiological effects, individual investors always show some preference to certain kinds of stocks, like local bias, small-cap preference, loyalty preference and gambling preference (French and Poterba, 1991; Daniel and Titman, 1997; Cohan, 2009; Kumar, 2009). Therefore, according to the

previous literature, we think individual investors exhibit a stronger gambling preference

hypothesis:

Hypothesis: In China s stock market, individual investors exhibit a stronger gambling preference for stocks with lottery features.

If individual investors have the same preference with institutional investors, then they should have the same proportions of holding (or buying) any kind of stocks in their investment portfolios. It also means that, individual investors exhibit stronger gambling preference, if they overweight lottery-type stocks in their investment portfolios. k-holding panel data,

and introduces the following regression model to examine whether individual investors exhibit a stronger aggregate gambling preference in China

$$EW_{i,t} = (w_{i,t} - w'_{i,t})/w'_{i,t}$$

 $EW_{i,t}$ is the aggregate investor preference for stock *i* in month *t*, which is the excess portfolio weight allocated to that stock (Kumar, 2009). And $w_{i,t}$ is the actual weight assigned to stock *i* in the aggregate investor portfolio in month *t*. And the $w'_{i,t}$ is the ratio of stock *i* s market value to the whole market value in month *t*.

 $EW_{i,t} = + 1$ lottery_dummy_{i,t} + 2nonlottery_dummy_{i,t} + 3idio_skewness_{i,t} +

 $_4$ idio_volatility_{i,t}+ $_5$ avg_dailyreturn_{i,t}+ $_6$ log_marketvalue_{i,t}+

 $_7$ market_beta_{*i*,*t*}+ $_8$ amihud_ratio_{*i*,*t*}+ F_t + $_{i,t}$

And definitions of other main variables are in the following Table 1.

4 Data Sources

The dat

Our Chinese market data set is from RESSET data base. For each stock in our sample, we obtain daily return, closing price, turnover rate, market capitalization, beta, and other information from RESSET.

national-level brokerage company. The brokerage is a large national-level brokerage house with about 76 branches in more than 40 cities within 14 different provinces. The company ranks in the top quartile among all Chinese brokerage companies, in terms of transaction volume. In this paper, we get the trading records of investors from 8 branches within 6 different provinces at this brokerage house. And the sample period is between

believe that this data can precisely describe the situation of indi stock market.

Table 1: Definitions of main variables					
Variable	Description				
Panel	Panel A: Stock characteristics reported in Table 3				
MAX	The maximum daily return over the past one month.				
Idiosyncratic skewness	Scaled measure of the third moment of the residual from				
Idiosyncratic volatility	Standard deviation of the residual from Fama-French 3-factor model.				
Last month return %	Monthly return of the past month.				
Stock price	Closing stock price at the end of month.				
Daily turnover rate	Average daily turnover rate of stock over the past one month.				
Market beta	Beta from CAPM model.				
Firm size (billions)	Market capitalization of stock at the end of month.				
P/E ratio	Price divided by earnings per share at the end of month.				
Institutional holding %	Percentage of total shares outstanding owned by institutions.				
Panel B: Addition	al variables in regressions reported in Table8 and Table 9				
Lottomy type	Dummy variable, set to one if the stock is classified as				
Lottery-type	lottery-type stock.				
Nonlottery-type	Dummy variable, set to one if the stock is classified as				
	nonlottery-type stock.				
Amihud ratio	Absolute daily returns per unit of trading volume.				
Bull	Dummy variable, set to one if the time is in the July 2006 to				
Dull	September 2007 period.				

try to exclude some trading records of investors who may be considered as the institutional. We exclude investors who have any single transaction of more than 300,000 RMB, which is about 50,000 U.S. dollars throughout the whole sample period. After that, the final sample includes 30,331 investors, and about 3.72 million transactions. And we can see details of our data set in Table 2.

Table 2 shows that, in our sample, the number of male investors is nearly equal to that of

the females; most of the investors come from branch 5 (22.78%) and branch 7 (24.90%); most of the investors opened their accounts from 1996 to 2001; and most of the investors are born in 1960s. And there is some other information not shown in this table: the investors make 1,961,835 purchases and 1,760,568 sells in this period; the average holding value of stocks is about 42 thousand RMB; and the average holding number of stocks is 2.37.

		0	
Sex	No. of Account	%	
Female	23,769	43	8.29
Male	25,455	5	1.71
Location (Branches)	No. of Account	%	
Branch-1	1,527	,	3.10

Table 2: Summary statistics of the national brokerage data

Table 3 shows some important characteristics of lottery-

market. There are about 15% stocks classified as lottery-type stocks, and 14% classified as nonlottery-type stocks. And there are 1,688 out of 2,499 stocks classified as lottery-type stocks at least once; 1,820 stocks are classified as nonlottery-type stocks at least once. Table 3 indicates that lottery-type stocks have high MAX (5.36%), high daily turnover rate (3.34%), low price (7.19 RMB per share), high idiosyncratic skewness (0.7025), high idiosyncratic volatility (0.0216), high last month return (5.01%), high market beta (1.11), very low market capitalization (2.99 billion RMB), high P/E ratio (66.22), and relatively low institutional ownership (11.02%). Nonlottery-type stocks have

these two extremes. And Table 3 al consistent with the improved method.

	Loopen and and and an and a					72-28:10	la:∕ 34 <u>20).∞</u> ;-	atad (II)	19
	Lotte	ry No	n-lottery	Oth	ers	Lottery	Non-lotte	ry O	thers
Months (Period)	14	4	144	14	4	144	144		144
Times	30, <u>0</u>	33	28,660	141,	354	26,426	25,796	14	7,825
Percentage %	15.	01	14.33	70.	66	13.21	12.89	7	3.90
At least once be	1,6	88	1,820	2,4	97	1,608	2,057	2	,497
MAX %	5.3	6	2.77	3.8	84	4.80	3.23	3	3.72
Idiosyncratic skewness	0.70	25	0.3591	0.52	244	1.2019	-0.0335	5 0.	5531
Idiosyneratic volatility	0.02	16	0.0147	. 0.01	170	0.0229	. 0.0142	0.	0168
i nnomth return %	5.01	-1.72	1.:	95	2.17		0.39	1.46	Le
sk price	7.19	21.02	12	.79	7.08	· 2	11.55	13.15	St
<u>la</u> humo <u>erriteittee – –</u>				To:*	7 <u>7</u> 23	e 		<u> </u>	Эļ
arket beta	111	0.76		0.91	1.1	4	0.75	0.89)
nn size (billions)	2.99	12.61		i. 82	2.8	6	10.32	7.24	I
Profession	<u></u>	<u></u>	<u>k</u> . A	<u>6.2%</u>	~~%	(* <u>*</u> -	10-72	. 19 18. Ny	973. <u> </u>
institutional holding-%	11.02=		65	16.73	11	1.22	19.18		2

Table 3: Basic characteristics of lottery-type stocks

5.2 The Distribution of Lottery-type Stocks in Different Sectors

To describe what the lottery-type stock is, this paper also analyzes the distribution of lottery-type stocks in different industries. Using the CSRC industry classification, we classify all stocks into 22 different industries. Table 4 presents the sector distribution of lottery-type stocks and nonlottery-type stocks.

As Table 4 presents, we find that lottery-type stocks concentrates in Agriculture, forestry, animal husbandry and fishery, Textile and garment, and Real estate sectors. The industries with the highest concentration of nonlottery-type stocks include Pharmaceuticals and biotechnology, Financial sector and Food and beverage sectors. The classification of lottery-type stocks is related to industrial traits of different stocks. For

example, industries with higher proportion of lottery-type stocks are usually more sensitive to regulation, as with the case of real estate industry in China. The sensitivity brings about strong uncertainty, giving investors a small chance to achieve a large return. On the other hand, industries with higher proportion of nonlottery-type stocks are relatively more stable and less uncertain regarding regulation environment. Industries dominated by large state-owned enterprises, such as mining sector and financial sector, share the traits of stability in profit and market share. Stocks in such industries usually

on U.S. stock market.

	-	Induc	terr	-	Lotter	w Noylette	ni Diferen
12.51%	А	Agriculture, fores	try, animal husba	ndry and fis	hery	21.85%	9.33%
-8.89%	В	Mining industry				9.51%	18.39%
-7.16%	C 0	Food and beverag	ge -			13.22%	20.38%
11.17%	C1	Textile and garme	ent			21.53%	10.36%
14.68%	C2	Woods and furnit	ure			20.43%	5.75%
4.55%	C3	Paper and print				17.26%	12.70%
5.88%	C4	Petrochemistry				17.40%	11.52%
5.61%	C5.	Electronics				15.50%	9.89%
ພາຍ ທີ່ມີສະ	90 - 5 -	*3 52=166~03 .	ketal angunoni-ike	t91.			** ff4(ooke
14.609	%	-0.30% C7 N	Mechanical equip	ment			14.30%
7%	24	02% -13;25%	[™] €8: [™] Pliarmae	euticals and	biotech	mology.	10:
· ***			001 KN3 /6	289%	(4) (Useriar misine kont	unug 📪
oduction a	and suj	pply13.27%	13.05%	0.22%	D	Electricity, heat	. gas and water pr
		16.10%	11.32%	4.78%	Е	Building industr	У
l services		10.25%	14.20%	-3.95%	F	Transportation.	storage and postal
ware		9.99%	17.63%	-7.63%	G	Transmission of	information, soft
						and IT services	industry
		15.07%	17.36%	-2.29%	Η	Wholesale and 1	etail trade
		9.36%	22.95%	-13.59%	I	Financial sector	
		21.41%	10.64%	10.76%	J	Real estate	
		16.71%	15.17%	1.54%	-K	Health and socia	al work
		11.68%	11.24%	0.43%	L	Media	
		16.01%	11.80%	4.20%	М	Other	
		15.01%	14.33%	0.69%		Average	

Table 4: Sector distribution of lottery-type stocks

ocks? If -type stocks permanent feature of stocks, overweighting lottery-type stocks means that investors chasing the lottery features but not specific stocks. However, to ensure the accuracy of our classification method, we do not hope a stock to frequently change from lottery-type category to nonlottery-type category.

Table 5 shows the continuity of lottery-type stocks and nonlottery-type stocks. If a stock has been classified as a lottery-type stock, it will be classified as a lottery-type stock with 46.92% probability in the next month; and only 0.25% probability to be classified as a lottery-type stocks in the next 12 consecutive months. However, we also find that a lottery-type stock has only 0.19% chance to be classified as a nonlottery-type stock in the next month, and most of lottery-type stock (91.94%) will not switch to nonlottery-type category in the next 12 consecutive months. And the situation of nonlottery-type stocks is similar.

Month	No. included	%	No. included	%	
Month	continuously	70	at least once	70	
t	30,033		30,033		
<i>t</i> +1	14,090	46.92	14,090	46.92	
t+3	4,316	14.37	21,663	72.13	
t+6	1,004	3.34	24,957	83.10	
t+9	268	0.89	26,201	87.24	
t+12	76	0.25	26,840	89.37	
Nonlottery-ty	ype stocks	• •		•	
Month	No. included	%	No. included		
wonun	continuously	70	at least once	%	
t	28,660	•	28,660	•	
<i>t</i> +1	14,665	51.17	14,665	51.17	
t+3	5,328	18.59	21,701	75.72	
t+6	1,636	5.71	24,346	84.95	
<i>t</i> +9	621	2.17	25,278	88.20	
t+12	247	0.86	25,735	89.79	

 Table 5: Lottery (or Nonlottery) feature of stocks

	Lottery-type to		Nonlottery-type to		
	Nonlotter	y-type		Lottery-type	
Month	No. of Change	%	No. of Cha	nge	%
t	30,033		28,6	60	
<i>t</i> +1	57	0.19	1	32	0.46
<u>t+3</u>	287	0.96	7	18	2.51
1,854	6.47 <i>t</i> +6		917	3.05	
71 214 7			A. B .23.4		
	4,142	14.45 <i>t</i> +12		2,450	8.16

Table 6: Interchange of category between lottery-type and nonlottery-type

stocks. It means that a stock can always be a lottery-type stock, but would not be a lottery-type stock all the time.

6 Do Individuals Buy Lotteries in China s Stock Market?

6.1 Aggregate Gambling Preference of Individual Investors

In some previous studies, researchers find that the gambling preference will make investors chase and overprice lottery-type stocks (or underprice nonlottery-type stocks) in the current month, which leading lottery-type stocks to have worse performance in the future (Barberis and Huang, 2008; Kumar, 2009; Bali et al., 2011; Liao and Liang, 2013). Kumar (2009) finds that individual investors have a strong preference to lottery-type stocks in U.S. stock market, even the lottery-type stocks performance is worse. And Liao and Liang (2013) show that the average abnormal return of lottery-type stocks is negative in the following three months in China s stock market. If the lottery-type stocks performance is worse, do individual investors still prefer to hold or buy this type of stocks in China s stock market?

To answer the question above, we analyze the individual investors trading data. Figure 1 describes the holding and buying preference of individual investors for lottery-type stocks varying over time. We find that individual investors continuously overweight lottery-type stocks in their investment portfolio (holding or buying). And also, the difference of the average weight of lottery-type stocks in individual portfolios and in the market portfolio is larger in the bull market. This result indicates that individual investors exhibit a gambling preference in China s stock market, and this preference is stronger in the bull market.

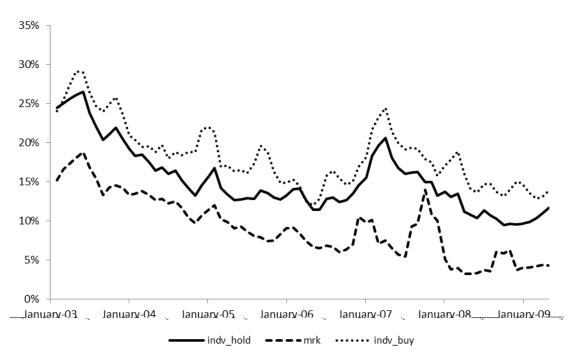


Figure 1: Aggregate gambling preference of individual investors vary over time

Table 7 presents numerical results of individual investors gambling preference. The table indicates that, relative to the market portfolio, individual investors significantly overweight lottery-type stocks in their investment portfolios. As shown in Table 7, the average weights allocated to lottery-type stocks in the aggregate individual holding portfolios, buying portfolios and market portfolios are 15.34%, 18.42 and 9.22%, respectively. In contrast, the average weights allocated to nonlottery stocks in the aggregate individual holding portfolios, buying portfolios, buying portfolios, buying portfolios, buying portfolios, and market portfolios, and market portfolios are 15.26%, 10.81% and 24.52%, respectively. In conclusion, our results reveal that individual investors exhibit a strong preference for stocks with lottery features, and aversion for nonlottery-type stocks.

To ensure the accuracy of above results, we estimate fixed time panel data regressions to characterize investors aggregate preference for lottery-type stocks. In these regressions, the dependent variable is the aggregate preference of individual investors (EW_{ij}), and the

independent variables are some stock characteristics, including measures that investors might use to identify lottery-type stocks. The results of these regressions are presented by Table 8.

	(Statistical evidences))	
	Individual holding portfolio	Market portfolio	Dif %
	%	%	
Lottery-type stocks	15.3396	9.2207	6.1189***
			(16.64)
Nonlottery-type			
stocks	15.2597	24.5153	-9.2556***
			(-12.35)
	Individual buying portfolio %	Market portfolio	Dif %
		%	
Lottery-type stocks	18.4162	9.2207	9.1955***
			(21.52)
Nonlottery-type			
stocks	10.8133	24.5153	-13.702***
			(-15.25)

Table 7: Aggregate	gambling	preference	of individual investors
	(Statistic	al avidance	e)

t-statistics are in parentheses. ***, **, * significant at the 1%, 5%, and 10% level, receptively.

In the first regression, the independent variables include lottery-type dummy variable and other stock characteristics as control variables, such as idiosyncratic skewness, idiosyncratic volatility, and daily return. Column (1) shows that lottery-type dummy has a significantly positive effect on individual preference, when other potential effects are controlled. In the second regression, we try to examine individual preference for nonlottery-type stocks. Column (2) shows that the coefficient estimate of nonlottery-type dummy is -0.6834, which is significant. It means that individual investors exhibit aversion for nonlottery-type stocks. In Column (3), we put lottery-type dummy and nonlottery-type dummy together into the regression. This stock-level regression result is consistent with the findings above. In China s stock market, individual investors prefer lottery-type stocks, but are averse to nonlottery-type stocks, at the cost of losing money. And this result confirms the hypothesis we make in section 3.

In Column (1) to (3), we also find that Chinese individual investors prefer high-skewness, low-volatility, low-return, small-size and big-beta stocks. Furthermore, individual investors prefer to hold stocks with high liquidity feature in China s stock market.

In Column (4), we test the individual investors gambling preference in the bull market. The coefficient estimate of the variable *Bull*lottery-type* indicates that individual investors aggregate gambling preference is stronger in the bull market. Gervais and Odean (2001) show that, in their multi-period model, investors can be more overconfident by learning from their trading performance. In the bull market of China (2006-2007), individual investors may not evaluate their investment ability accurately, which means that they would overvalue their ability, and trade overconfidently. It is not hard to understand that individual investors exhibit a stronger propensity to invest lottery-type stocks in the bull market.

6.2 Robustness Check: Kumar s (2009) Method

For robustness, our study also uses Kumar s method to classify stocks into lottery-type,

nonlottery-type and other categories. In Table 9, we also do the similar regressions with Table 8, to test individual investors aggregate preference for lottery-type stocks with Kumar s (2009) method.

(Regression estimates)						
Variables	(1)	(2)	(3)	(4)		
Lottery-type	0.5191***		0.4509^{***}	0.3224***		
	(33.53)		(30.32)	(16.60)		
Nonlottery-type		-0.6834***	-0.6318***	-0.6420***		
		(-43.05)	(-39.75)	(-36.41)		
Idiosyncratic skewness	0.0685^{***}	0.0668^{***}	0.0557^{***}	0.1727^{***}		
	(8.87)	(8.70)	(7.28)	(21.38)		
Idiosyncratic volatility	-0.3699***	-0.3702***	-0.4146***	0.2389***		
	(-40.31)	(-40.77)	(-45.25)	(29.42)		
Daily return	-0.4196***	-0.5208***	-0.6377***	-0.7745***		
	(-8.36)	(-10.39)	(-12.75)	(-19.87)		
Log_size	-0.5597***	-0.5495***	-0.5256***	-0.0453***		
	(-94.33)	(-92.90)	(-88.43)	(-8.54)		
Beta	0.3318***	0.2865^{***}	0.2654^{***}	0.1953***		
	(28.37)	(24.39)	(22.66)	(15.04)		
Amihud ratio	-0.0037***	-0.0033***	-0.0031***	-0.0040***		
	(-10.60)	(-9.59)	(-8.87)	(-10.32)		
Bull*lottery-type				0.5840^{***}		
				(15.88)		
Intercept term	YES	YES	YES	YES		
Fixed time effect	YES	YES	YES	NO		
Adj. R-sqr	0.244	0.2500	0.2572	0.0649		
Obs.	88,858	88,858	88,858	88,858		

 Table 8: Aggregate stock preference of individual investors

 (Regression estimates)

t-statistics are in parentheses. ***, **, * significant at the 1%, 5%, and 10% level, receptively.

The regression estimates reported in Table 9 confirm that *Lottery-type* dummy plays a significantly positive role in individual investors aggregate stock preference, but the *Nonlottery-type* dummy displays a significantly negative effect. In Column (4), the regression result also shows that individual investors exhibit a stronger aggregate gambling preference in the bull market. So, all of the results are consistent with the results of our improved method. And it reconfirms our hypothesis that individual investors exhibit stronger gambling preference for stocks with lottery features, i market.

Comparing the coefficient estimates of lottery-type dummy in Table 8 and Table 9, we find that the *Lottery-type* coefficient estimate in Table 9 is smaller than that in Table 8. And the *Nonlottery-type* coefficient estimate is bigger. These results indicate that in our improved method, individual investors exhibit a stronger propensity to holding the stocks with high MAX, high turnover rate and low price features than lottery-type stocks with Kumar s (2009) method. It means that our improved method can more accurately capture

behavior preference for stocks with lottery features in China s stock market.

Variables	(1)	(2)	(3)	(4)
Lottery-type	0.2740^{***}		0.2392***	0.3391***
	(16.56)		(14.39)	(16.74)
Nonlottery-type		-0.3630***	-0.3347***	-0.4412***
		(-20.62)	(-18.92)	(-22.80)
Turnover rate	0.0338***	0.0315***		

Table 9 Robustness check: Kumar s (2009) method

preference in stocks with lottery features. We find that relative to the market portfolio, individual investors significantly overweight lottery-type stocks, and underweight nonlottery-type stocks in China s stock market. To characterize investors aggregate preference for lottery-type stocks more accurately, we perform panel data regression to test individual investors stock preference. This paper shows that individual investors prefer to hold lottery-type stocks while we control some other important features. And the aggregate gambling preference is much stronger in the bull market.

Overall, these empirical findings indicate that lottery-type stocks have some special characteristics in China s stock market. Some of these characteristics are different from those in U.S. stock market. Also this paper shows that individual investors invest disproportionately more in stocks with lottery features, and exhibit a stronger gambling preference in the bull market. And the findings suggest that the market regulator should extensively develop the financial education program to improve investor financial literacy level, and reduce their gambling preference in China s stock market.

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